# Setting up Your Organization for Success with Network for Good



# Agenda

**Onboarding Process** How to Get Help Fundraising Software Overview Next Steps and Login



# Onboarding Process for New Customers



# Your Goal for Onboarding

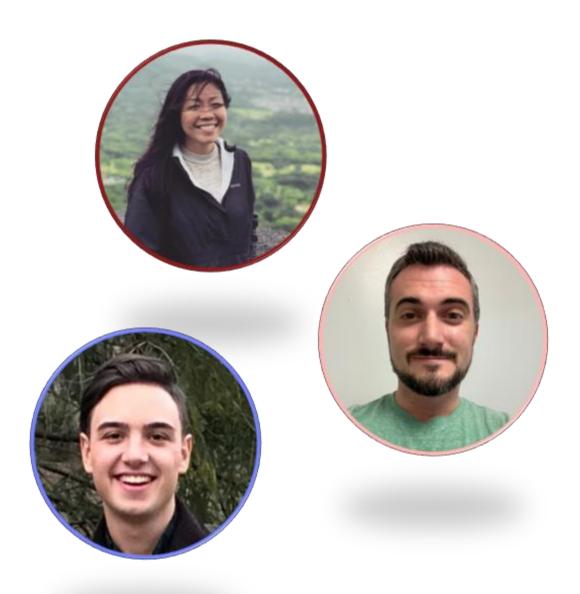
Master the basics of your new fundraising software in your first 90 days so you are set up for success and can become a more confident fundraiser



## Onboarding Team

- Assigned an onboarding specialist during your first 90 days
- Will meet with you or your team 2-3 times over Zoom
- Here to provide:
  - Training on key features in your software to help you raise more money and engage with donors better
  - Assistance with the data import process
- In back-to-back meetings, so please use Customer Support for software questions outside of your meetings

You should have a 1:1 scheduled with the Onboarding Team now!





### Foundational Webinars

- Live, group webinars hosted by the Training Team in Bonterra Academy
- Will help you accomplish major tasks in your software.
- Self-paced learning.
- Hosted at least once a week and can be taken in any order!
- Recordings are also available if the webinars don't fit your schedule

Please sign up for a data import webinar and the Creating Highly Effective Fundraising Pages webinar!

📵 Bonterra.

Foundational Webinar	Objective
Creating Highly Effective Fundraising Pages	Build your first donation page
Preparing Your Org's Data for the Data Import Team	For organizations with the paid data import service to help you gather and prepare your data for import
Self-Importing Your Data Successfully	For organizations doing a self-import to help you gather and prepare your data for import
Sending an Email Blast	Send a test email blast
Saying Thanks with Acknowledgments	Review acknowledgment process and learn how to create templates
Leveraging Your Data via Filters	Learn how to build simple and complex filters in the Contacts and Giving tab

## Onboarding for New Customers Timeline



#### WEEK 1

- Attend Setting up for Success webinar
- Add all admins
- Attend the data import webinar that fits your org's needs
- Set up Bonterra Payments



#### **WEEK 2-3**

- Export data into .CSV or .XLS
- Attend Creating Highly Effective Fundraising Pages webinar and build your first donation page



#### WEEK 4

- Self-import your final file or send in your spreadsheets to the Data Import team
- Resolve import errors
- Share your fundraising page online



#### BY WEEK 6

- Attend Sending an Email Blast Webinar
- Attend Saying Thanks with Acknowledgments Webinar



#### BY WEEK 8

- Ensure existing fundraising processes are functioning in your new software
- Attend Leveraging Your Data with Filters Webinar



#### **BY WEEK 10**

 Attend advanced webinars for continued learning

Customers always get ongoing support from the Customer Support team!



# How to Get Help from the Customer Support Team



# Contacting the Customer Support Team | 8am - 7pm ET

#### Chat



- In-app messenger support for quick, technical questions
- Blue dot in bottom right corner of system
- Expect a reply in 2-3 hours



#### **Email**



- success@networkforgood.com
- Dedicated team to resolve product problems and questions
- Expect a reply in 2-3 business days

#### **But first!**



You can access **View Guides and Help Articles** in the Help tab in your software to find a comprehensive library of articles, guides, walkthroughs, and videos.



# Fundraising Software Overview



# How Funds are Disbursed

- All credit card donations are processed through Network for Good's Fundraising Pages
- Donations immediately populate in your Donor Management system on the Giving tab
- Transaction fees can be covered by the donor during the checkout process
- If you have questions about your payment processor, please contact our Customer Support team at <u>success@networkforgood.com</u>

#### **Bonterra Payments (Powered by Stripe)**

Disbursed in five business days

Need to complete sign up before you can receive donations

Apple Pay and Google Pay as checkout options

#### **PayPal**

Funds available in your PayPal account

Must complete signup to use

Includes Venmo as payment processor



# Next Steps and Login

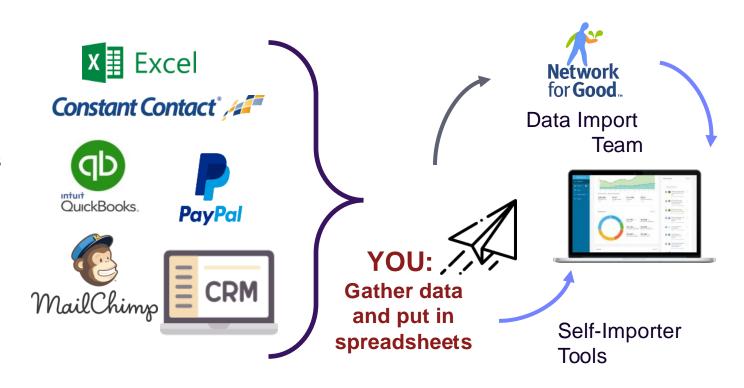


### Data Import Process

Importing all your contacts and donation history helps you uncover insights about your fundraising and build segmented lists for targeted outreach.

#### Steps:

- 1. Gather your data from all legacy sources
- 2. Put your data into spreadsheets (.csv or .xls files)
- 3. Clean the spreadsheets as needed
- 4. Upload into the software for import:
  - Self-import individual contacts and donations
  - b. Send to our Data Import team (2-4 week timeline) if a part of your subscription



You'll learn everything you need to know about importing your organization's data in the training webinars!



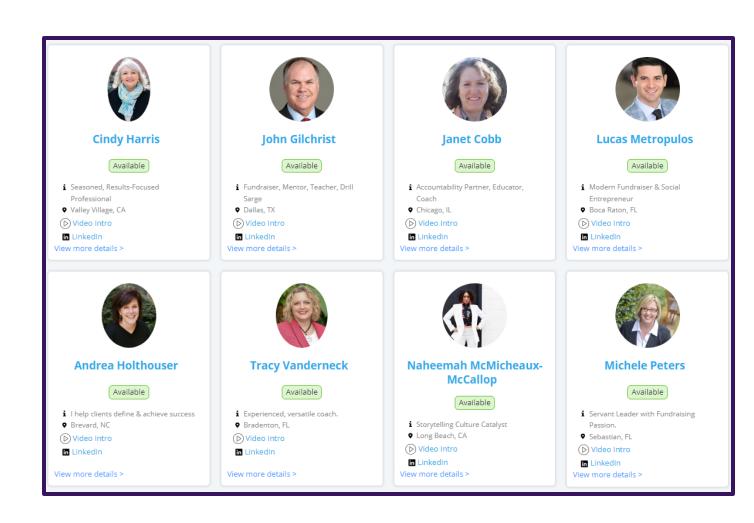
### Personal Fundraising Coach

SUBSCRIPTION ADD-ON

If you have a Personal Fundraising Coach as a part of your Network for Good subscription:

- 1. Visit the Tasks area in your software
- 2. Complete the task to select your coach and schedule your first meeting

If you are interested in learning more about this paid service, please reach out to our sales team!





### Homework

1

- Add all admins
- Attend the data import webinar that fits your org's needs

2

- Set up Bonterra Payments
- Attend the Creating Highly Effective Fundraising Pages webinar

3

 Export your data from legacy software into .CSV or .XLS files

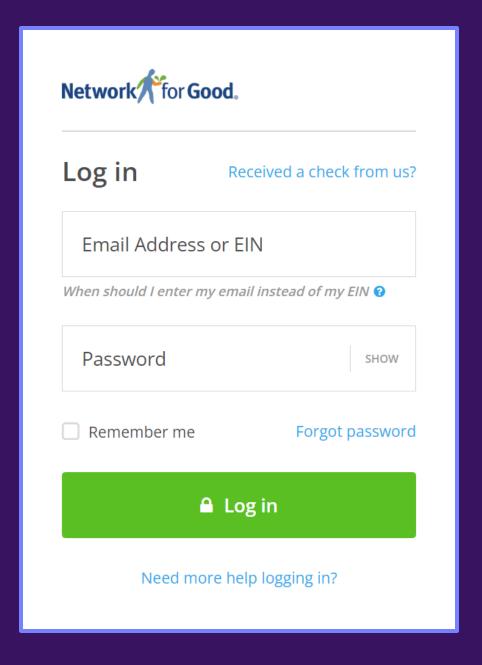
# Let's Log in!

Visit <a href="https://networkforgood.com/login">https://networkforgood.com/login</a> directly in your browser

If you haven't set your password yet:

- 1. Select Forgot password
- 2. Enter your email address
- 3. You'll receive a link to set your password
- 4. Log in!
- 5. Enter the code texted to you

Please be sure to log in with your email address and <u>not</u> your organization's EIN



# Q & A

- Ask questions about functionality covered in this training
- Ask real-life application questions
- Or sign off and we will see you in the next training!





Thank you for attending!

We hope to see you in future trainings.

